

DFM Vendor Report, March 2022

2021 Vendors returning: 73

2021 Vendors not returning: 5 Ag, 3 RtE/VA, 1 Service, 2 Hemp, 11 Artisans

- **AG Not retuning:** D&S Farm, Schwebach's Cedar Hill Farm, Kerby Orchards, Sky Blue Farm, Wild Hearts Farm
- We have 13 returning and 11 NEW RtE & VA applications. Rules allow for 8 RtE, 4 VA & 4 Beverage.
- Bhakti Moon is back to artisan
- Horvath/Breen Mesa and Inner Joy/Heart Song Chocolates want to share a 10' space like last year.
- Thimbleberry is wanting a booth space – not planning to bring trailer.

Returning AG Vendors (30) (31 in 2021) (30 in 2020)

| Returning Ag Vendors | Approve Y/N | Comments |
|-----------------------------|--------------------|---|
| Adobe House Farm | Y | product list |
| Banga's Farm | Y | <i>Banga's wants 20 feet.</i> |
| Blue Heron Farm | Y | WHAT percentage of value added/artisan products do they plan to sell? they have a lot listed |
| Botanical Companions | Y | want to play it by ear after first month of markets |
| Bountiful Ridge | Y | don't want to come till late in season |
| Breen Mesa Farm | Y | |
| Fields to Plate Produce | Y | red cliffs ranch concern? separate company need to be transparent; application/insurance concerns. |
| Green Table Farm | Y | Edit will be concerned about the ice cream. she is concerned that they are using raw dairy which they are not |
| Homegrown Farm | Y | |
| Horvath Honey | Y | |
| Humble Fungi | Y | |

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| | | <i>I was concerned about the freeze-dried products they brought to market in the middle of the season. Did you all approve them? There were freeze-dried saltwater taffy, skittles, lucky charm marshmallows.</i> |
| Jakes Farm | y | Limit freeze drying to ag products/what they grow on farm. |
| Leafcutter Farms | Y | |
| Long Table Farm | Y | |
| Miel del Sol formerly Bee-Orn | Y | honey, honey comb, beeswax candles |
| Milliron Lazy K Ranch | Y | |
| | | <i>Mocking Crow wanting to add ready to eat foods: Jesse will find hand truck, understands that they need to get the licensing; buy ingredients from market and then advertise that; as long as they keep with 70/30; dont take away from actual ready to eat vendors; need the correct licenses</i> |
| Mocking Crow Farm | Y | |
| Offbeat Family Farm | Y | |
| Old Fort Farmer Training | Y | <i>Old Fort wants a 15 x 10 tent.</i> |
| | | <i>adding worm castings, worm cakes, biochar;wants 10 x 20 booth increase</i> |
| Peacetree Organix | Y | |
| Pine River Microgreens | Y | condiments? need to be there own |
| Pinyon Crest Farms | Y | |
| Pitts Family Ranch | Y | |
| Rohwer's Farm | Y | Rohwers would like a 30 foot space |
| | | no balms, accidental; difficulties with online application |
| Sage Springs Farm | y | |
| Serotiny Farms | Y | |
| Stone Free Farm | Y | |
| Summit Roots | Y | |
| Tilted Earth | Y | |
| Turtle Lake Refuge | Y | |

New AG applicants 7 (4 in 2021) (7 in 2020)

| NEW Ag Vendors | Approve Y/N | Comments |
|---------------------|-------------|------------------|
| 4 Corners Worm Farm | Y | DID HE WRITE THE |

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| | | BOOKS? WHY ARE BOOKS OKAY? if you have some input into making/creating of book than that should be okay; other than that is it brokering? NO BOOKS |
| Anatolian Farms | Yes but talk to about product and booth size but no HEMP FLOWER | CBD FLOWER; dont need that much space; they only have 4 products listed even with Rovirosa farms combined. hemp flower ban was left out of 2020 fall rules and regs. the 3 products are plant starts, mushrooms, CBD, and green chili. Farm that qualifies for site visit. did their product list get deleted? Ask them about booth size and current product offering. duplicate language in hemp rules and regs. BUT says it in the application. didnt fill out hemp application. filled out ag application. learning on how to transfer info from paper application to software. reach out to them about double booth seed and that the board doesnt approve flowers or raw hemp products |
| Animas River Farm | Y | |
| Bell Beef | N | WEBSITE DOES NOT GIVE MUCH INFO; undercut other producers by 4-6\$ a pound. Questionable origins. Bell |

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| | | Beef not an actual company. |
| Rovirosa Farms | Yes but talk to about product and booth size | wants to be next to anatolain (40 feet for both); on site green chili roasting |
| Table to Farm Compost | Y | |
| Vital Beauty | Y | (retuning after 3 years) |

Hemp: 1 returning

| Returning HEMP Vendors | Approve Y/N | Comments |
|------------------------|-------------|----------|
| Kind Hemp | Y | |
| | | |

(Lee Hemp indicated they would apply, but never did - maybe late?)

Returning Ready to Eat, Beverage, Value Added Vendors (13) (13 in 2021) (11 in 2020)

Current R&R allow for 8 RtE, 4 Bev, 4 VA

Loosing 3: Bread, Mtn. Stir Fry, Wright Natural Bakery

Approve more RtE. or put on a rotating schedule? need a set schedule though because they have to plan ahead. bakery spot opening with out bread. licenses and insurance squared away by begininng of market

| Returning Rte, BEV, & VA Vendors | Approve Y/N | TYPE | Comments |
|----------------------------------|-------------|------|--|
| Animas Smoked Meats | ? | RtE | SOURCE FROM SHAMROCK? DONT THEY NEED TO SOURCE SOMETHINGS LOCALLY? they use shamrock. also dispute on whether or |

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| | | | not they use commercial kitchen. |
| Cardinal Coffee | Y | Bev | |
| Durango Coffee Company | Y | Bev | |
| Durango Natural Foods Co op | Y | RtE | I THINK THERE EMAIL WAS APPROPRIATE RESPONSE TO POOR STANDING LETTER |
| Farm to Summit | Y | VA | |
| Fired Up Pizza | Y | RtE | questionable about local ingredients. |
| Heart Song Chocolate | Y | VA | Wants to share with Inner Joy |
| Serious Delights | Y | RtE | |
| The Lively Daikon fka: The Living Tree | Y | RtE | |
| Thimbleberry Smoothie Co. | Y | Bev | No trailer, booth only; prepackage smoothies? |
| Fenceline Cider | Y | VA | |
| Inner Joy Energy Bars | Y | VA | Might add tea; share booth with HEART SONG; not on time. often setting up at 8 am |
| Luv Box | Y | VA | make sure everything she wants to bring is on the list. |

alot of space with the foot print that we have. 20-25 10 ft booth spaces available with existing vendor list. at previous meeting we talked about 80% capacity. have core group of RtE and then fill in spots? approved list and fill in list. give waitlist folks plenty of time prior to there spot. waitlist animas smoked meats, but wait to get more info from Fired UP.

New RtE, B, VA applicants (11 this year) (3 in 2021) (6 in 2020)

| NEW Rte, BEV, & VA Vendors | TYPE | Approve Y/N | Comments |
|---|-------------|------------------------|-----------------|
|---|-------------|------------------------|-----------------|

| Vendor Name | | | |
|---------------------------------------|---------------------------|----------|---|
| Basecamp Plant Based Kitchen | NOT VA CLASSIFYING AS RtE | WAITLIST | <i>4 varieties of charcuterie boards, vegan cheese and meat (!) also mention of breakfast burritos in comments section: WHERE DO THEY SOURCE THEIR INGREDIENTS and SOUNDS LIKE READY TO EAT</i> |
| Earth's Garden | VA | WAITLIST | <i>Baked goods (vegan options), pickled veg, tofu scramble DIY kits; READY TO EAT? baked good category is fuzzy. is it VA or RtE? where are her cucumbers coming from for her pickles</i> |
| Farm to Fingers | VA | WAITLIST | <i>Charcuterie boxes, dressing (own recipe – DAF producing); READY TO EAT? INGREDIENTS IN SPREADS? WHERE ARE YOU SOURCING? BEGIST CONCERN WITH THIS CATEGORY IS LOCAL SOURCING. JUST USING THE FACILITY, DAF IS NOT PRODUCING</i> |
| MADD Munchies | RtE | NO | <i>Chicken and Waffles with lavender syrup – has not responded to request to know ingredient sources: WHERE DO THEY SOURCE CHICKEN AND LAVENDER</i> |
| Mountain Munchies | VA MORE RTE | YES | <i>Baked goods, potatoes, ice cream, “hot plates”: WOULDNT HOT PLATES BE CONSIDERED READY TO EAT?</i> |
| Nosh LLC | RtE | YES | <i>Charcuterie “to-go” and possibly some jewelry; I guess we just need to hear what the SJBHD say; SHE sent paper application saying “BY MAY I WILL HAVE ALL THE necessary licensing.”</i> |
| Odd Bird Bakery | VA BUT classify RtE | Yes | <i>Pastries (grab and go boxes), pies, cakes: SEAMS READY TO EAT? local ingredients?</i> |
| Pura Vida Lemonade | BEV | Yes | <i>Fresh pressed lemonade, local herbs – wants to attend late May through end of September</i> |
| Silver Mountain Bakery | RTE | waitlist | <i>Pies (some vegan, some local fillings), cakes, cookies. Has requested 7 days (every other market from end of July):</i> |
| Southwest Tea | BEV | Yes | <i>Tea blends to sell (main focus), also serve hot and iced tea to consume at market, merchandise (hats, t-shirts, tea equipment); Could Be Value Added</i> |
| Subversion – Revolutionary Sandwiches | RTE | Yes | <i>Sandwiches, drinks, salads and soup from a food truck, some local sources (bread from bread, coffee, tea, lemonade made in house – will refrain from reselling seltzer water – fries will be made from SLV potatoes)</i> |

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| | | | 220 plug needed;may need to move around other vendors |
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Returning Artisan Vendors (28) (23 in 2021) (22 in 2020)

| Returning ARTISAN Vendors | Approve Y/N | Comments |
|---|-------------|--------------|
| A Little Twisted | Y | |
| Bhakti Moon Botanicals | Y | |
| Bear Balm/Fleurtanique | Y | |
| Belle & the Bear | y | |
| Charleaux Designs | y | |
| Camp Critter Woolens | y | |
| Cura.Te | y | |
| Amaya Therapeutics, fka Colors of the Earth | y | |
| Danni Andrews Creates | y | questionable |
| Dream Clay Designs | y | |
| Fiber & glaze | y | |
| Fiddling Potter Studio | y | |
| Gallery H Woodwork | y | |
| Haiku Moving Company | y | |
| Hannah Anacrusis | y | |
| Hannah Wilson | y | |
| Jenn Rawling Art | y | |
| Kate Art Deal.com | y | |
| Reconnect Skin Care | y | |
| Red Cliffs Pottery | y | |
| Sew Alpine | y | |
| Shamanda Jewelry | y | |

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|------------------------|---|--|
| Sierra Made | y | |
| Skywater Alpaca Fibers | y | |
| Studio 451 Jewelry | y | |
| The Flying Hatter | y | |
| Udder Indulgence | y | |
| Wize Owl Handprints | y | |

New Artisan applicants (12) (11 in 2021) (11 in 2020)

| NEW ARTISAN Vendors | Approve Y/N | Comments |
|----------------------------|--------------------|--|
| Dessert Moon | y | indicates having participated in Nov/Dec Market |
| D Wolf Designs | y | indicates having participated in Nov/Dec Market |
| BirdDog Metalworks | y | want to see pictures |
| Dexterous Stichery | y | |
| Nikki Moon Art | y | wants to split booth with other local artist? who? did they apply?n |
| Satch Customs | y | |
| Stone Gypsy | Y | gets the stones from local stores? |
| Summer Macon Art | y | |
| Sweet Nothings | N | |
| The Hidden Candle | Y | |
| The Nizhoni Soap Company | y | |
| SL Generations | Y | <i>maybe move to Service? massage booth could be nice? MOVE to Service if massage is the main thing they are offering.</i> |

Returning Services Vendors

| Returning Services Vendors | Approve Y/N | Comments |
|-----------------------------------|--------------------|-----------------|
| Mountain Medicine | Y | NO BOOKS |
| Wild Mountain Forge | Y | |

New Services Vendors

Possibly one – in Artisan Category: SL Generations, wants to offer chair massage

Totals

Agricultural 30 + 7

VA, B, RtE 13 + 11

Artisan 28 + 12

Services 2

Hemp 1

74 (returning)+ 30 (new) 104 Applications

Meeting Ajourned 9:06pm